## Message Text

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INFO OCT-01 NEA-10 SS-15 SP-02 ISO-00 INR-07 L-03 EUR-12 /058 R

DRAFTED BY EB/AN:RABROWN:BA APPROVED BY EB/OA:MHSTYLES CAB:FMURPHY (INFO) NEA/ARN:LPOPE

-----034198 241514Z/44

P R 241453Z AUG 77 FM SECSTATE WASHDC TO AMEMBASSY BEIRUT PRIORITY INFO AMEMBASSY ROME

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E.O. 11652: GDS

TAGS: EAIR, LE

SUBJECT: CIVAIR: GOL-USG CIVIL AIR NEGOTIATIONS

REF: BEIRUT 4077

- 1. THE SO-CALLED COMPROMISE OFFERED BY ABU HAIDAR IN REFTEL IS SIMILAR TO NUMEROUS OTHER PLOYS AND TACTICS INDULGED IN BY HIM OVER THE YEARS AND WHICH HAVE BEEN IGNORED BY USG NEGOTIATORS. ANY NEGOTIATIONS WITH GOL WILL BE CARRIED ON DURING THE FORMAL SESSIONS STARTING SEPT 6 IN WASHINGTON WITH THE OFFICIALLY DESIGNATED GOL REPRESENTATIVES.
- 2. ABU HAIDAR'S OFFER IS ACTUALLY NO OFFER, BECAUSE CONFIDENTIAL

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UNDER THE TERMS OF THE NEW US-UK AGREEMENT BEIRUT CAN ONLY BE SERVED FROM LONDON ON THE ROUND THE WORLD SERVICE AND NOT DIRECTLY. PAA HAS NO INTENTION OF SERVING BEIRUT ON THE RTW SERVICE.

3. THERE IS NO CONFLICT IN USG-GOL CIVIL AIR RELATIONS, ONLY CERTAIN PROBLEMS DUE TO THE EXCESSIVE DEMANDS OF

TMA'S CHAIRMAN IN ORDER TO ENHANCE HIS AIRLINE'S POSITION. IN THE PAST, ABU HAIDAR'S SELF-SERVING SUGGESTIONS HAVE BEEN TURNED DOWN AND THIS PRESENT ONE SHOULD ALSO HAVE

BEEN. WHILE DEPARTMENT WELCOMES CONTACTS WITH FOREIGN AIRLINE OFFICIALS TO DEVELOP INFORMATION, PRIVATE OFFERS OF THIS KIND SHOULD NOT BE ENCOURAGED.

CHRISTOPHER

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NNN

## Message Attributes

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Subject: CIVAIR: GOL-USG CIVIL AIR NEGOTIATIONS

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